



Where Air
meets Sea

ONE PARTNER SEAMLESS POSSIBILITIES



Welcome to a new dimension of luxury, built on knowledge, precision, and trust

What began with operational excellence across maritime, logistics, and engineering has evolved into a world where aviation, yachting, and lifestyle connect seamlessly.

We are among the few companies worldwide capable of bringing these disciplines together under one vision – not as separate services, but as an intelligent, fully orchestrated ecosystem. Here, integration means simplicity; performance and privacy are protected through unified expertise and a single, trusted infrastructure.

From the ascent of a jet to the horizon of a yacht, from operations on land to movement across oceans, every detail is guided by the same philosophy: excellence without compromise. It's a platform designed for confidence through convenience. Where every decision, every journey, and every experience is managed with precision, discretion, and care.

Backed by a heritage of reliability and powered by the strength of our global network, we turn complexity into balance – bringing precision, purpose, and ease to every journey.

We don't just manage assets: we curate experiences, safeguard value, and enable freedom across air, sea, and beyond. Because true luxury is not measured by arrival, but by the connection, confidence, and calm experienced along the way.

“Welcome
on Board.”

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DISCOVER THE SKYSIDE EXPERIENCE

WHERE SEAMLESS AVIATION MEETS THE ART OF LUXURY

At Skyside, we believe business aviation is more than transport. It is the ultimate expression of freedom, precision, and refinement in travel. Our mission is simple yet ambitious: to transform every journey into an experience defined by trust, discretion, and excellence. Offering personalized aircraft management and charter services, we provide safe, reliable, and seamless solutions tailored to your needs. With our 360° in-house platform, Skyside covers every aspect of business aviation – delivering efficiency, transparency, and peace of mind at every step.

From the very first conversation to the moment you step off the aircraft, we orchestrate a seamless flow of services that reflect not only decades of operational expertise, but also the strength of something far greater. Skyside combines the personal attention of a boutique operator with the resources, reach, and resilience of one of the world's most trusted service providers across maritime, logistics, leisure, and energy.

Whether you are an aircraft owner seeking to maximize value, a corporation looking for flawless operations, or a private traveler expecting the extraordinary: with Skyside you are always in safe hands. This is not simply business aviation. This is business aviation, redefined.

Aircraft management and 360° solutions

TRUSTED BY OWNERS. CHOSEN BY CORPORATIONS.

OPERATIONAL EXCELLENCE DRIVEN BY EXPERTISE AND POWERED BY SKYSIDE

Managing and operating an aircraft is a multifaceted undertaking. It requires technical precision, regulatory knowledge, and financial control. Yet above all, it demands strategic oversight and absolute trust.

At Skyside, we support owners, corporate flight departments and executive teams with end-to-end solutions tailored to the unique demands of business aviation – covering business aviation 360°.

With decades of expertise in aircraft management, regulatory compliance, and operational strategy – not only in business aviation, but also in airline operations – our team of experts brings a depth of understanding that defines a new level of precision, ensuring seamless execution across every touchpoint.

As private owners ourselves, we know the challenges, expectations, and opportunities of aircraft ownership and management firsthand. That perspective defines our promise: we care for your aircraft as if it were our own. And by focusing on exclusivity, we ensure every client enjoys the flexibility and VVIP service they expect – without compromise.

EXPERIENCE THE SKYSIDE DIFFERENCE

At Skyside, service is never standard. It is curated, comprehensive, and crafted to fit your needs. At the core of our aircraft management lies a 360° ecosystem of services, ensuring your operations remain effortless, your costs optimized, and your experience outstanding.

RECRUITING FOR THE EXCEPTIONAL

The right crew is the heartbeat of every journey. We recruit only elite aviation professionals, carefully matching expertise, skill, personality, and cultural fit to your unique requirements. Supported by one of the most trusted recruiting networks in the industry, we ensure that every flight is operated by individuals who embody both technical mastery and the discreet elegance our clients expect.

“The modern
way to fly private.”



THE COLUMBIA ADVANTAGE

GLOBAL STRENGTH, BOUTIQUE SERVICE

What truly sets us apart is the strength of our group. We are embedded in a unique global platform that unites aviation, yachting, hospitality, logistics, and maritime services. This foundation gives our clients advantages few boutique operators can match: real cost efficiencies through global procurement strength, integrated solutions that seamlessly connect aircraft ownership with yachting and lifestyle services, and the reassurance of stability and expertise from one of the world's most respected service providers across maritime, logistics, leisure, and energy.

With Skyside, aircraft management goes far beyond technical oversight. It becomes a strategic partnership, delivering financial optimization, operational confidence, and lifestyle integration in one seamless offering.



EVERY DETAIL, EXPERTLY MANAGED

TAILORED AIRCRAFT MANAGEMENT FOR YOUR MISSION

From first registration to daily dispatch, from financial reporting to crew recruitment: Skyside guides you through every technical, legal, and commercial aspect of aircraft ownership. We deliver tailored aircraft management that adapts to your personal mission. Whether you operate a single jet or an entire fleet, our setup is individually designed to fit your goals.

You prefer full flexibility with your aircraft at your disposal? We also provide private aircraft operation services with dedicated pilots committed exclusively to your schedule and standards.

MAXIMIZING YOUR ASSET

OFFSETTING COSTS WHILE YOU STAY IN CONTROL

Charter can be a valuable way to reduce the fixed costs of ownership without compromising your freedom of use. As part of our integrated management approach, we work with each owner to define tailored charter scenarios – from limited availability to full charter – ensuring they align with your goals. You remain in full control while we help balance operating costs safely, efficiently, and transparently.



RELIABLE OPERATOR WITH AUSTRIAN AOC

We operate under an Austrian Air Operator Certificate, ensuring high safety and regulatory compliance.



IS-BAO STAGE 2 CERTIFIED AND WYVERN REGISTERED

We follow the highest globally recognized safety and compliance standards.



24/7 SUPPORT

Reliable service thanks to our 24/7 operation, with sales, CAMO and dispatch teams available around the clock.



STRONG SALES PERFORMANCE

Our team is able to sell 1,000 charter hours per year per aircraft in a full-charter setup.



EFFICIENT IN-HOUSE PROCUREMENT

Our in-house procurement service offers the lowest possible fuel and handling prices for worldwide destinations, ensuring cost-effective operations for our clients.



MEMBER OF THE COLUMBIA GROUP

Access to exclusive benefits and conditions few other boutique operators can match



EXPLORE OUR SERVICES

**CREW TRAINING & GROWTH:
EMPOWERING CREW THROUGH
DEVELOPMENT**

Excellence demands evolution. Once selected, every crew member receives ongoing training and development to ensure performance remains at the highest standards. We coordinate all mandatory certifications and provide continuous learning opportunities, so your team not only meets global requirements but stays inspired, motivated, and fully aligned with your expectations. With Skyside, training is not just compliance, it is the foundation of lasting reliability, discretion, and service excellence.

**CHARTER SALES: TRANSFORMING IDLE
HOURS INTO OPPORTUNITY**

Our charter sales team manages the entire process on your behalf, from sales and marketing to operational oversight. Together with you, we define charter scenarios that reflect your preferences and expectations. Whether occasional use or more frequent availability: every flight is conducted only under conditions that meet your standards, so you can offset ownership costs with complete peace of mind.

**INVOICING & REPORTING:
FINANCIAL CLARITY &
CONTROL**

Transparency is key. Skyside provides detailed, financial invoicing and reporting through our Owner Portal, giving you clear oversight of your aircraft’s financial performance. Every number is tracked, every cost explained, so you remain in control at all times.

PROCUREMENT WITH GLOBAL LEVERAGE

From catering to maintenance support: Leverage on our extensive network and industry expertise to secure the finest products and services tailored to your aviation needs. Furthermore, through the COLUMBIA Group’s worldwide procurement network, we are able to secure preferential fuel and handling rates on a scale other boutique operators cannot match. Every saving is passed on directly to you transparently, without markups or hidden margins. Ensuring cost-effective and seamless operations every step of the way.

**MAINTENANCE: TECHNICAL
OVERSIGHT YOU CAN TRUST**

Maintenance is one of the most critical aspects of aircraft ownership – and one where experience makes the difference. At Skyside, we act as your independent guardian, combining our in-house technical expertise with the world’s most trusted maintenance providers. From routine inspections to complex repairs, we coordinate scheduling, supervise execution, and guarantee transparency at every step. The result is flawless maintenance carried out to the highest standards, with full confidence that your interests always come first.

**CAMO: AIRWORTHINESS
WITHOUT COMPROMISE**

Our Continuing Airworthiness Management Organization (CAMO) safeguards your aircraft’s compliance and technical condition around the clock. The team ensures your aircraft remains continuously compliant with all safety and airworthiness regulations, supported by 24/7 AOG assistance for complete peace of mind. With continuous oversight from our experienced technical experts, we monitor, plan, and coordinate every requirement so your aircraft always meets the latest international standards – ensuring uninterrupted safety, performance, and reliability.





CHARTER SALES



DISPATCH & FLIGHT
OPERATIONS



CAMO



MAINTENANCE



CREW TRAINING &
DEVELOPMENT



PROCUREMENT



INVOICING & REPORTING



AIRCRAFT BROKERAGE
& CONSULTING

**DISPATCH & FLIGHT OPERATIONS:
EVERY FLIGHT, EXPERTLY
COORDINATED**

Every journey is built on countless details, all seamlessly managed by our team. From route planning to real-time monitoring, our fully digital, integrated dispatch service operates 24/7 with dedicated Dispatch and Flight Operations teams. Ensuring efficiency, safety, and cost-optimization to streamline your operations around the clock.

**AIRCRAFT BROKERAGE &
LIFECYCLE CONSULTING:
VALUE ACROSS EVERY STAGE**

An aircraft is not only a means of travel, but also a significant investment that must be managed strategically. We provide independent oversight and guidance throughout the entire lifecycle of your aircraft. Our experts support benchmarking and fleet analysis to help you identify the right model for your needs. During acquisition, we coordinate with trusted industry partners, overseeing inspections, registration, and negotiations to ensure every step is handled with transparency and precision.

Once your aircraft is in operation, we monitor market value and warranty obligations to safeguard your investment. And when it is time to sell, we remain at your side – supervising the resale process with trusted brokerage partners, ensuring your interests are always protected and the outcome is in line with your expectations.

“We make flying
private simple.”



The Skyside Experience: Your Journey Begins the Moment You Book

EXCEPTIONAL SERVICE. UNMATCHED COMFORT. COMPLETE CONFIDENCE

The Skyside experience doesn't start when you step on board, it begins the very moment you reach out to us. Every detail, from personalized itinerary planning to tailored ground transfers, is curated with our concierge mindset. That ensures your journey is seamless, refined, and unforgettable from start to finish.

YOUR EXPERIENCE, OUR CRAFT – EVERY JOURNEY TAILORED AROUND YOU

Your comfort is our priority, whether it's a quick getaway or a long-haul journey. We take care of every detail: discreet VIP transfers, personalized in-flight catering, onboard entertainment, and post-flight arrangements. From the simplest request to the most complex itinerary, our crews deliver with the same dedication. Combining professionalism with thoughtful touches and world-class service, every moment with Skyside feels like home - above the clouds.



Whether crossing continents or escaping for the weekend, every Skyside flight is tailored to your preferences – from cabin ambience to culinary choices – ensuring a seamless, stress-free experience where comfort and privacy come first.

PRIVACY WITHOUT COMPROMISE – BECAUSE PEACE OF MIND IS THE ULTIMATE LUXURY

Skyside understands that privacy isn't a preference, it's a necessity. From secure boarding to confidential in-flight service, every moment is handled with the utmost discretion. Our expert crew is trained to anticipate your needs while respecting your space, allowing you to relax, work, or recharge in complete confidence.



“Your Time. Your Space.
Exclusively Yours.”



INNOVATION MEETS ELEGANCE – PROGRESS YOU CAN FEEL, COMFORT YOU CAN TRUST

At Skyside, innovation is never about adding complexity. It is about creating value you can feel. Our aircraft combine state-of-the-art technology with intuitive cabin design, ensuring operations are efficient while the passenger experience remains effortless. From advanced flight planning systems to modern cabin environments tailored to your comfort, every detail is designed to enhance performance, reliability, and ease – reflecting our passion for progress, without compromising luxury.

Welcome to the Future of Private Air Travel

PEACE OF MIND THROUGH UNCOMPROMISING SAFETY

At Skyside, safety is the foundation of everything we do. True peace of mind comes from knowing that every journey is protected by rigorous protocols and quiet operational excellence, allowing you to focus on what matters most: your time.

With IS-BAO Stage 2 certification, an Austrian AOC, and affiliations with leading global safety organizations, Skyside operates at the highest level of compliance and care. Backed by airline-level expertise and the global capabilities of the Schoeller Holdings and the COLUMBIA Group, we combine boutique attention with world-class safety systems. This is not simply private travel. It is personal aviation, elevated to its highest form.



Family & Pet-Friendly Travel: A Journey for All

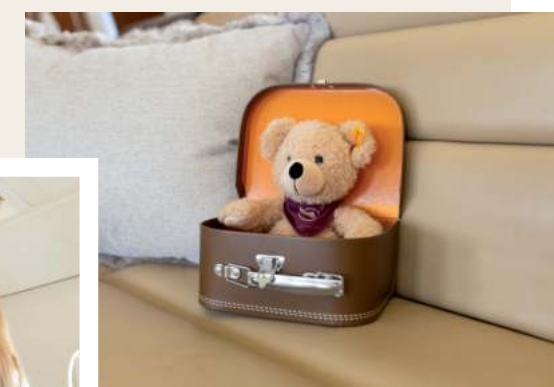
WHERE EVERY PASSENGER FEELS AT HOME

Skyside understands that your journey is about more than just getting from one place to another – it's about creating lasting memories with those who matter most. Whether you're flying with children, travelling in a group, or bringing your beloved pets along: we ensure that every aspect of your experience is tailored to your needs. From spacious cabins designed for comfort to special amenities that keep little ones entertained and furry friends feeling at home. Skyside makes family and pet travel effortless and enjoyable.



TAILORED COMFORT, THOUGHTFUL DETAILS – EVERY JOURNEY MADE PERSONAL

Every family is unique, and so is every Skyside journey. From personalized boarding assistance and child-safe seating to in-flight pet accommodations and entertainment for all ages, we go beyond the expected to ensure everyone travels in comfort. Whether you're heading to the excitement of Dubai, the elegance of Paris, or the buzz of London, Skyside makes it easy to explore the world with the whole family – pets included. Our experienced crew creates a calm, welcoming atmosphere from take-off to landing, so every moment feels like part of the adventure.



The Cabin



From versatile short-range aircraft to mid-range jets from the **Falcon** family and ultra-long-range models from **Bombardier and Gulfstream** – our fleet combines flexibility, comfort, and performance. Operated with precision, discretion, and the highest safety standards.

Meet our Skyside Fleet



Pilot Training & Safety: Expertise for the next Generation

TRAINING TOMORROW'S TRUSTED AVIATORS

Behind every flawless journey lies a crew shaped by knowledge, discipline, and passion. Skyside's pilot training is built on decades of hands-on experience in private aviation, aircraft management, and airline operations. This depth of expertise allows us to prepare pilots not only for today's standards, but also for tomorrow's challenges: from mastering regulations to navigating the growing complexities of global aviation.

As long-time aircraft owners ourselves, we understand the responsibilities that come with operating an aircraft. That is why we offer tailored training programs designed to support both new and experienced pilots at every stage of their journey. Our expert team provides the knowledge, structure, and continuous support needed to fly with confidence, competence, and safety.

COMMITTED TO SAFETY BACKED BY AIRLINE-LEVEL EXPERTISE

Skyside is proud to hold the IS-BAO Stage 2 certification, reflecting safety and compliance at its highest form. This certification underscores our unwavering commitment to the strictest safety standards in aviation.

Through up-to-date protocols, continuous training, and active membership in key industry organizations, Skyside ensures every flight is secure, reliable, and worry-free for you and your loved ones. With safety at the core of everything we do, you can trust them to deliver excellence every time.



“One Vision.
Endless Possibilities.”



SCHOELLER HOLDING & COLUMBIA GROUP: GLOBAL STRENGTH, BOUTIQUE EXCELLENCE

What sets Skyside apart from other boutique operators is not only our expertise, but our foundation. As part of Schoeller Holdings – the privately owned group that also owns the COLUMBIA Group, one of the world's leading service providers across maritime, logistics, leisure, and energy – we offer something few in business aviation can: the power of integration.

With global reach and local expertise in every major hub, support is always close at hand, no matter where in the world you are. Owners benefit from the group's procure

ment strength, translating into tangible cost advantages without compromise on quality. At the same time, cross-sector innovation continuously redefines what high-end travel can be, ensuring our clients experience the future of luxury today. And with a worldwide presence of offices and businesses across continents, we can provide seamless support wherever your journey takes you.

For our clients, this creates a unique experience: the intimacy of a boutique aviation partner, amplified by the scale and resources of a global holding.

“Discover Luxury
and Service at
its best.”

The Skyside Difference

At Skyside, every journey tells a story of precision, discretion, and passion. Our promise is simple: to deliver the highest standards of business aviation while anticipating the lifestyle expectations of tomorrow.

By combining boutique attention with the global strength of COLUMBIA Group, Skyside stands as a true differentiator in the world of business aviation.

DISCOVER THE SKYSIDE EXPERIENCE



KEVIN KORCZ

Managing Director
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“Every process is synchronized through a shared infrastructure designed to enhance efficiency, protection, and operational harmony.”



THORSTEN KINZL

Accountable Manager
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“We remove ownership fragmentation so you can focus on what matters. One partner, delivering seamless support across air, sea, and lifestyle.”



SKYSIDE WEBSITE

SUCCESS THROUGH PERFORMANCE – RESPONSIBILITY – FAIRNESS

ACC COLUMBIA JET SERVICE is a leading aircraft repair and maintenance organization for small, midsize and large cabin private aviation and transport category aircraft with major maintenance facilities at Hanover and Cologne/Bonn Airport, both being operable 24/7, as well as a satellite station for line maintenance in Paphos (Cyprus). Further supporting units are located in Wegberg, Mitterskirchen and Schwelm.

Aircraft maintained at our premium facilities at Hannover and Cologne airports range from smaller Learjets up to larger Dassault, Embraer Gulfstream, Airbus A320 and Bombardier aircraft.

Our locations in Wegberg, in Mitterskirchen and in Schwelm cover the entire bandwidth of sheet metal works and component repairs, such as milling, cutting and aviation welding services, minor modifications and huge structural repairs on virtually all types and makes of aircraft including production and prototyping of parts and components of various complexity.

The line maintenance station in Paphos (Cyprus) supports local customers, has developed an excellent reputation and fits perfectly into the ACC COLUMBIA network of locations.

We are a professionally competent and reliable partner and offer you a wide selection of services at affordable prices and in high quality. Our team is friendly and helpful at all times.

We will help to support your aircraft operational plans with respect to all scheduled and unscheduled maintenance requirements. We will maximise the availability of your aircraft whilst offering transparent and valuable services as a basic principle of our standard daily work. We promise to take care of your aircraft whilst you remain devoted to your daily business, knowing you are receiving the highest level of safety, the chance to decrease your maintenance costs, and, last but not least, the continued smooth operation of your aircraft. **Our overall aim is to always look for the best solutions for our customers, for you!**

“Acting as honest and reputable businessmen is the basis of our existence.”



“Your jet – our expertise.
The perfect match.”



ACC COLUMBIA JET SERVICE

LINE & BASE MAINTENANCE

ACC COLUMBIA Jet Service offers line and base maintenance services for a wide range of aircraft types and makes at our different facilities in Hanover, Cologne and Paphos (CY).

We cover the complete bandwidth of services – from pre-flight inspections to complete overhauls of aircraft and their components. In our fully-equipped hangars we manage all necessary operations to solve any technical issues. Whatever aircraft you are operating, whether it requires just routine inspections, unscheduled or even heavy maintenance, overhauls, structural repairs or spare part support we are at your disposal and return your aircraft to you in good shape complying with all applicable safety regulations.



STARLINK AND GOGO

“Connectivity is no longer a luxury; it’s a necessity for business and commercial aircraft”

At ACC COLUMBIA Jet Service, we are specialized in equipping business aircraft with state-of-the-art technology – ensuring they remain airworthy, up to date, and precisely tailored to our customers’ needs:

STARLINK AVIATION BROADBAND:

SpaceX’s low-earth orbit (LEO) satellite constellation allows unmatched global internet speeds. As one of the first companies globally to achieve this milestone, ACC COLUMBIA Jet Service successfully completed the seamless integration of Starlink Aviation Internet on a Bombardier Global-series aircraft. Our technicians ensure seamless integration with aircraft power and avionics systems, EASA STC approvals, and certification packages for a hassle-free upgrade.

GOGO GALILEO SYSTEM:

Gogo Galileo offers reliable, high-speed in-flight Wi-Fi and voice services – the gold standard for business aviation connectivity. Pushing the boundaries of avionics innovation, ACC COLUMBIA Jet Service became the first company in Europe to equip a business jet with both the Gogo Galileo system and the Honeywell Primus Epic 2 avionics suite. We provide full installation and certification services, including antenna placement optimization, cabin router configurations, and user interface customization.

We support our customers by identifying and implementing high-speed and state-of-the-art internet solutions that best fit their needs, ensuring seamless integration, reliable performance and a tailored setup.



24/7 AOG

In case your aircraft is grounded because of technical problems, our 24/7 AOG team will be dispatched immediately to make sure that your aircraft will quickly be airworthy again. High quality and professional standards characterize us in the maintenance of Bombardier, Gulfstream, Embraer, Dassault and Airbus A320 aircraft. As a Honeywell Authorized Mechanical Service Center and Level 1 Premier Avionics Dealer we are available for you every day.

PARKING & STORAGE

ACC COLUMBIA Jet Service also offers aircraft storage and preservation in accordance with the respective aircraft maintenance manual within our heated hangars at Hanover and Cologne/Bonn airport, both being operable 24/7. We ensure the aircraft preservation for long periods of parking and guarantee that the aircraft meets the necessary conditions for airworthiness when required.



“We convert your vision into airworthy solution.”

DESIGN

Over the years, we have gained experience with many aviation products, materials, techniques and aircraft types. All this has built a confidence in our philosophy, showing our approach to solve aviation engineering challenges with innovative and sustainable solutions. Growing with the demands on nowadays aviation industry, we continuously develop new design solutions utilizing latest technologies, materials and methods for Commercial and General Aviation.

Development and certification of several of national and EASA STC's for whose maintenance and airworthiness of the operating aircraft we are responsible. Certification of cabin interior refurbishments of various complexity.

Development and approval of more than 720 engineering projects, including modifications of the following technical areas:

- Structural development expertise
- Realizing power plant retrofits
- Development of after-market repair solutions
- Special Mission Equipment installations
- Already more than 380 development projects certified.
- Camera hatch installations for special airborne missions
- Avionics retrofits



SUPPORT

Our approved sheet metal and component repair shops ACC COLUMBIA Support in Wegberg (Part 145), in Schwelm (Part 21G, 21J and 145) and Mitterskirchen (Part 145) cover the entire bandwidth of sheet metal works and component repairs, such as milling, cutting and aviation welding services, minor modifications and huge structural repairs on virtually all types and makes of aircraft including production and prototyping of parts and components of various complexity. Highly trained and motivated personnel who are trained internally guaranteeing a high degree of quality.

“We ensure your safety.”

The branch has established an excellent reputation within the range of aircraft and component handling and is particularly specialized in structure production and maintenance. The personnel's know-how and skills are undisputed, their service performance and overall commitment are of superior quality. Whether you are in need of producing new parts, repairs including documentation and EASA Form 1 reporting, modifications, damage appraisals, service bulletins or airworthiness directives, our team supports you where needed.

“The details are not the details, they make the design.”

INTERIOR

FROM THE PURE INTERIOR FRAMEWORK TO THE CUSTOMIZED SOLUTION

The interior works range from leather refurbishments and repairs, repainting of all cabin interior parts, carpet replacements, veneering and varnishing of all wooden surfaces to upholstery works on seats, sidewalls and dado panels.

We use the finest hand-selected materials with superior craftsmanship. Decades of experience support you when determining the different materials, colors and patterns. All interior refurbishment projects are visualized through 3D renderings that change communication into a transparent visual language. Your ideas appear real before they are reality.



NILS JANSSEN

Managing Director
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“True partnership in business aviation means integrity and independence – that's what we represent.”



CHRISTIAN KINITZ

Accountable Manager & Managing Director
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“Quality never goes out of style – at ACC COLUMBIA, it defines every detail of our craftsmanship and every relationship we build.”



JELENA GAUSS

Commercial Director
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“Our clients trust us with their most valuable asset – and we honor that trust with precision, care, and consistency.”



ACC COLUMBIA WEBSITE

COLUMBIA BLUE – YOUR PARTNER IN LEISURE, LIFESTYLE & ASSET MANAGEMENT

COLUMBIA blue is an integrated leisure services platform. We are setting new standards in performance efficiency, state-of-the-art technology, sustainability and customized service delivery on land, at sea and in the air.

By adopting a project-based approach and harnessing the in-house expertise and specializations within the COLUMBIA Group, **COLUMBIA blue delivers 360° leisure services around the world.**

We are one of the driving forces for change in the leisure, lifestyle and asset management sectors. There is no lifestyle and leisure project which cannot be delivered to the highest quality standard.

CRUISE MANAGEMENT

For more than 35 years, COLUMBIA Cruise Services is providing management services to some of the most renowned cruise brands around the world. CCS specializes in the full management of cruise and expedition passenger vessels.

Operating out of Hamburg, CCS provides a full range of services tailored to the precise needs of our clients. Our services include hotel operations, technical and crew management as well as specialized services like dry dockings or newbuilding supervision.

360° Leisure Solutions around the World

CONCIERGE, LIFESTYLE AND EVENT MANAGEMENT



Every moment is unique. We develop event concepts to create breathtaking results for you. Your time is your most valuable asset. Make the most of it with our concierge services, personal assistance, travel, event and lifestyle management.

Save real time on your everyday duties and seize the day the way you want to. Our concierges are highly skilled individuals who take care of essential time-consuming tasks and make your life as easy and enjoyable as possible. Get in touch to learn about our worldwide private concierge network and our individually tailored corporate concierge services.



PUBLIC HEALTH CONSULTANCY

COLUMBIA pure provides leisure, tourism, transportation, and industrial businesses with Public Health programs to ensure that business segments remain compliant with relevant international requirements and best practices. With a people-focused approach to your services.

From preventative health support, to inspections, and outbreak management, COLUMBIA pure is here to assure that your trade meets worldwide health standards and regulations.



By providing a full range of public health services, we can create customized outbreak prevention, response plans, sanitation inspections and a wide range of Public Health trainings in various areas.

HOSPITALITY SERVICES & TRAININGS

Hospitality is our second nature. We make sure that you always feel at home. Whatever you wish for, we are here to make it happen. On the water, in the air, in remote areas or in our wide range of exclusive villas, hotels, and resorts worldwide.

COLUMBIA signature offers individually tailored hospitality services, fine dining and truly unique experiences in the most beautiful places on earth. Our diverse service portfolio, personnel training and management consulting is built to lift your expertise to the next level, extend your branches and make the most of your business.

MARITIME PROJECT MANAGEMENT

COLUMBIA projects offers 360° maritime project management services, bringing the initial idea to completion and beyond.

From pre-purchase inspections to new building projects, refits and conversions, COLUMBIA projects provides the full range of services for passenger vessels such as yachts, ferries, expedition, cruise ships and floating accommodation.

Our dedicated naval architects and maritime project experts utilise their unmatched experience to bring your vision to reality.



NORMAN SCHMIEDL

CEO

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"An ecosystem built around you. Connected. Intelligent. Effortlessly personal. True luxury listens before it speaks."



**COLUMBIA BLUE
WEBSITE**

Services



MIX & MATCH

Sea and air travel management, new building, refitting, hospitality, health & lifestyle services.



A PLATFORM FOR NOVELTY

Unleash your imagination and find new freedom with our integrated leisure services.



360 DEGREE TURNKEY SOLUTIONS

All of your leisure needs out of one hand.



NO LIMITS IN SERVICE

Individually tailored services of the highest quality and worldwide benefits of the COLUMBIA Group.



“One partner.
Total freedom.
Luxury without
limits.”



SEAMLESS SERVICE UNIFIED ADVANTAGE



ASSET MANAGEMENT AND BROKERAGE SERVICES FOR LUXURY YACHTS AND BUSINESS AIRCRAFT

At **COLUMBIA blue Services**, we specialize in providing bespoke asset management solutions for luxury yachts and business aircraft, guiding owners through every stage of the asset lifecycle. As a trusted division of the renowned COLUMBIA Group, we are committed to delivering an unrivalled standard of excellence at every stage of your yachting and aviation journey.

From the initial brokerage for sale or purchase to long-term operational support, our services are meticulously designed to protect and enhance the value of each asset. With a commitment to excellence, discretion, and client satisfaction, we ensure that ownership remains a rewarding and seamless experience. Our capabilities encompass sale and purchase brokerage, charter brokerage, and full asset management.

We assist clients in acquiring or divesting yachts and aircraft by leveraging our deep market knowledge, global network, and negotiation expertise.

Beyond transactions, we offer bespoke charter solutions designed to optimize utilization and generate returns, all while maintaining the highest standards of service and operational readiness.

Through our total asset management offering, COLUMBIA blue Services delivers operational oversight, maintenance coordination, financial administration, regulatory compliance, and strategic planning.

Our expert team manages every technical and administrative aspect with precision and transparency, ensuring that each vessel and aircraft remains in peak condition and operates efficiently.

Whether navigating complex regulatory environments or developing tailored lifecycle strategies, we are committed to safeguarding and maximizing the long-term value of every asset entrusted to our care.

CHARTER A LUXURY YACHT

Chartering a yacht with COLUMBIA blue Services signifies the beginning of a truly bespoke and distinguished experience.

Each member of our brokerage team brings extensive expertise in the luxury yacht charter sector. This experience ensures privileged access to private listings not publicly available. Beyond the technical details of each vessel, our brokers possess a deep understanding of the captain and crew profiles, on-board culture, culinary specialties, and the overall guest experience offered, enabling us to match each client with the yacht that best fulfils their requirements and aspirations.

At COLUMBIA blue Services, we are dedicated to curating every detail of your charter, from crafting bespoke itineraries and selecting exceptional destinations to overseeing the on-board service experience. With offices in Cyprus, Hamburg, Malta, Monaco, and London, our international presence enables us to deliver valuable insights while maintaining an intimate knowledge of local environments and hidden gems.

Our long-standing relationships within the yachting industry grant our clients access to exclusive opportunities, advantageous rates, and last-minute offers otherwise unavailable. Skilled negotiation, attention to detail, and absolute discretion are integral to the service we provide.

Client protection and security are paramount in every engagement. Our brokers are extensively trained in reviewing and negotiating contracts to safeguard your interests at all times. We also offer expert guidance regarding VAT compliance, fiscal considerations, and any legal matters that may arise.

From the initial enquiry through to disembarkation – and often beyond – your dedicated COLUMBIA blue Services broker remains by your side. Our team provides comprehensive concierge support for travel logistics, and maintains round-the-clock availability throughout your charter, ensuring every aspect of your journey is executed to the highest standard.



**DISCOVER OUR YACHT
CHARTER FLEET:**



YACHTS NEW ON THE MARKET

At COLUMBIA blue Services, we maintain vigilant oversight of the global charter market to ensure our clients are promptly informed of the most distinguished and noteworthy opportunities as they arise. Whether presenting newly delivered superyachts, extensively refitted classics, or private vessels entering the charter market for the first time, we provide privileged access to the most exceptional additions to the international fleet.



BUY A LUXURY YACHT OR BUSINESS AIRCRAFT

Acquiring a yacht or a aircraft represents not merely a purchase, but an investment in an exceptional lifestyle. At COLUMBIA blue Services, we guide our clients through every stage of the acquisition process with the utmost discretion, expertise, and strategic insight. Whether seeking a newly built superyacht, a classic vessel of pedigree, or a state-of-the-art private jet, our team ensures a seamless experience - from market analysis and vessel or aircraft selection to contract negotiation and closing. With privileged access to both on-market and confidential off-market opportunities, we provide tailored advice that safeguards your interests, maximizes asset value, and aligns each acquisition precisely with your personal or corporate requirements.

Our global network and deep technical knowledge allow us to deliver not only the ideal asset but also the assurance of ongoing support long after the transaction is complete.

SELL A LUXURY YACHT OR BUSINESS AIRCRAFT

At COLUMBIA blue Services, our yacht and aircraft sales divisions offers a curated selection of the world's finest superyachts, from timeless classics to cutting-edge new builds. With discretion, market expertise, and a global network, we guide clients through every step of the acquisition process to ensure a seamless and rewarding purchase experience.



EXPLORE OUR AIRCRAFT FOR SALE

At COLUMBIA blue Services, we extend our expertise beyond the world of superyachts to encompass the highly specialized sector of private aviation. Our aircraft sales and brokerage division offers a comprehensive and discreet service to clients seeking to acquire or sell private jets. With the same precision, global reach, and commitment to excellence that define our yachting services, we manage every aspect of the transaction – from market analysis and valuation to negotiation and closing.

Whether acquiring a new aircraft, divesting an existing one, or sourcing an off-market opportunity, clients trust COLUMBIA blue Services to deliver bespoke solutions with the highest levels of professionalism, confidentiality, and value creation.



AIRCRAFT NEW ON MARKET

Quite simply, because you have made the decision to sell your aircraft. At COLUMBIA blue Services, we possess the expertise to optimize market exposure, the insight and networks necessary to identify the ideal purchaser, and the experience required to maximise the value of your asset at the point of sale.



ASSET MANAGEMENT

At COLUMBIA blue Services, we specialize in providing bespoke asset management solutions for luxury yachts and business aircraft, guiding owners through every stage of the asset lifecycle. As a trusted division of the renowned COLUMBIA Group, we are committed to delivering an unrivalled standard of excellence at every stage of your yachting and aviation journey.

From the initial brokerage for sale or purchase to

long-term operational support, our services are meticulously designed to protect and enhance the value of each asset. With a commitment to excellence, discretion, and client satisfaction, we ensure that ownership remains a rewarding and seamless experience.

Through our total asset management offering, COLUMBIA blue Services delivers operational oversight, maintenance coordination, financial administration, regulatory compliance, and strategic planning. Our expert team manages every technical and administrative aspect with precision and transparency, ensuring that each vessel and aircraft remains in peak condition and operates efficiently.

With respect to operational management, Skyside and COLUMBIA Yacht Services provide comprehensive, solutions designed to meet the distinct requirements of private aviation and superyacht ownership. Together, these entities offer owners the assurance of trusted, transparent, and expertly administered operations – both in the air and at sea.



LUC KHALDOUN

Sales Director Yachting
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“Yachting is the art of freedom – where precision meets passion and every voyage becomes a statement of individuality.”



NORMAN SCHMIEDL

CEO
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“Aviation and yachting are not just industries – they’re lifestyles. Our mission is to manage, protect and elevate those assets with the precision they deserve.”



**COLUMBIA BLUE
SERVICES
WEBSITE**

WHO WE ARE & OUR PERSPECTIVE

Owning a superyacht is an extraordinary privilege, but it comes with unique challenges. Each vessel is both a treasured lifestyle asset and a complex technical machine. Ensuring it operates safely, efficiently, and with the right people on board requires specialist knowledge and constant attention.

At COLUMBIA Yacht Services, we have built a team that truly understands both sides of the equation. Every member of our shore-based team has first-hand experience at sea, combined with many years in management roles. This blend gives us a clear perspective: we know what matters to an owner, and we know what is needed on board to deliver it.

Our role is not to complicate ownership but to make it more rewarding. We focus on providing reassurance – knowing that safety standards are met, that maintenance is proactive not reactive, and that your yacht

retains its value through careful management. We also recognise the importance of the human element. A well-trained, motivated crew makes all the difference to the atmosphere on board and ultimately to the enjoyment of ownership.

COLUMBIA Yacht Services is part of the wider COLUMBIA Group, one of the world's most established names in ship management. This means we combine boutique service with access to a global network of resources, technical expertise, and industry partners. For our clients, it translates into confidence: no matter the challenge, we have the scale and depth to respond.

Our perspective is simple. We want to remove the stress from ownership, so that you and your family can enjoy your time on board with complete peace of mind.

Yacht Management Services in Practice

Superyachts today are sophisticated assets, often operating across different jurisdictions, with evolving compliance, technical, and financial requirements. Managing all of this effectively requires time, specialist knowledge, and trusted oversight. That is where we step in.

OUR MANAGEMENT SERVICES COVER EVERY ASPECT OF OWNERSHIP:

TECHNICAL MANAGEMENT:

ensuring the yacht is maintained to the highest standards, with forward-planned refits, preventative maintenance, and seamless coordination with yards and suppliers.

COMPLIANCE & SAFETY:

navigating complex flag state, class, and international regulations, so that the yacht is always inspection-ready and safe for guests and crew.

CREW MANAGEMENT:

recruitment, contracts, training, and payroll, ensuring a professional team who are motivated and well looked after.

FINANCIAL ADMINISTRATION:

transparent budgeting, accounting, and reporting, giving owners and family offices full visibility of expenditure and control of costs.



FOR OWNERS, THE BENEFIT IS CLEAR:

reassurance that the yacht is being run properly, with no unpleasant surprises. For our client's representatives and Captains, it provides a structured framework of accountability and reporting, aligned with best practice governance.

We also understand that no two yachts or ownership structures are alike. Our services are bespoke and flexible, tailored to the needs of each owner. Whether it is a hands-on family that wants to see every detail, or a private office that prefers quarterly reporting, we adapt accordingly.

By providing this oversight, we not only protect the asset but also safeguard the enjoyment of ownership – freeing you to focus on what matters most: the experience on board.

PEOPLE AT THE CORE

A yacht is only as good as its crew. They are the ones who create the environment on board, deliver service, maintain the vessel, and ensure safety at sea. Finding, training, and retaining the right people is one of the most important responsibilities of yacht management.

At COLUMBIA Yacht Services, we see crew management as more than a logistical task. It is about building teams that work well together and create a positive dynamic. Our recruitment process goes beyond qualifications and experience. We look for personality, professionalism, and cultural fit, because harmony on board is just as critical as technical skill.

Once on board, we ensure that crew are supported through proper contracts, payroll, and welfare. Training is also a priority, not just for compliance but to keep standards high and morale strong. A motivated crew who feel valued deliver better service and stay longer, reducing turnover and maintaining stability.

We bring to this work many years of personal experience. Having been crew ourselves, we know the pressures of life on board and the importance of a good working environment. That insight makes our approach human as well as professional.

For owners, the result is peace of mind. You can be confident that your yacht is run by a team of professionals who are supported, motivated, and capable – which directly enhances the experience for you and your guests.



LOOKING AHEAD: INNOVATION & LONG-TERM VALUE

Superyachts are long-term investments that need careful stewardship. Protecting their value requires foresight, structured maintenance, and smart use of resources. At COLUMBIA Yacht Services, we look beyond the day-to-day and help owners plan for the years ahead.

We draw on the global scale of the COLUMBIA Group to provide access to leading technical expertise, purchasing power, and partnerships. This allows us to deliver cost efficiencies without compromising quality, and to anticipate future needs such as sustainability initiatives and regulatory changes.

Digital tools also play an important role. We use systems that give owners and family offices clear, transparent visibility of budgets, compliance status,



and upcoming works. Information is accessible in real time, giving confidence that the yacht is being managed responsibly. But above all, we never lose sight of the human side of ownership. A superyacht is more than an asset; it is a place for family and friends to come together. Our job is to safeguard that environment – ensuring the yacht is safe, well maintained, and run by a professional, positive crew.

For our clients, this means peace of mind today and confidence for tomorrow. Whether you are planning a family cruise this season or considering the long-term resale value of your yacht, we are here to make ownership rewarding and worry-free.



LOUISE HOLLOWAY

Managing Director
l.holloway@columbia-ys.com

“At COLUMBIA Yacht Services, we represent a bespoke standard of yacht management – built on decades of maritime expertise and a true understanding of life at sea. Every detail is handled with discretion and professionalism, so our clients can enjoy the privilege of yachting with complete peace of mind.”



**COLUMBIA YACHT
SERVICES
WEBSITE**

“We make
yachting
simple.”



ESCAPE TO PARADISE: COLUMBIA BEACH RESORT CYPRUS

On the sun-kissed southern coast of Cyprus, where the turquoise waters of Pissouri Bay meet the dramatic cliffs and golden sands, lies a retreat that captures the essence of Mediterranean living. COLUMBIA Beach Resort is more than a place to stay – it's a place to belong, to unwind, and to reconnect with the world in its most beautiful form.

Tucked between sea and mountain, this all-suite resort exudes quiet elegance.

With luxurious suites set among palm-fringed gardens and winding stone paths, it feels less like a hotel and more like a traditional Cypriot village brought gently into the present.



A HERITAGE OF ELEGANCE

COLUMBIA Beach Resort's design is rooted in authenticity. Low-rise buildings with terracotta roofs, arched colonnades, and shaded balconies echo the timeless architecture of the island's villages. Every element, from hand-carved shutters to stone courtyards, speaks of place and purpose.

Inside, the suites reflect the surrounding landscape in a palette of earthy tones, natural textures, and understated luxury. Wooden furnishings, woven fabrics, and soft Mediterranean hues create a tranquil sanctuary – each suite a private space to slow down and savour the moment. Some open to sweeping sea views, others to peaceful gardens, but all share a sense of considered calm.



THE ART OF WELLNESS

At the heart of the resort lies the serene Hébe Spa, named after the Greek goddess of youth. This sanctuary of calm is designed to nurture body and soul, blending ancient rituals with contemporary wellness.

Guests can drift between the sauna, indoor pool, and candlelit treatment rooms, where skilled therapists use natural island ingredients alongside luxury skincare brands to deliver treatments that restore and revive. Whether it's a soothing massage, a rejuvenating facial, or a bespoke wellness ritual, every visit to the spa is a retreat within a retreat.

FLAVOURS OF THE ISLAND AND BEYOND

Dining at COLUMBIA Beach Resort is a journey in itself. Rooted in the rich culinary traditions of Cyprus while embracing global inspiration, each restaurant offers its own distinct mood and menu.

At Apollo Tavern, the flavours of Greece and Cyprus come alive in shared meze platters and rustic dishes, served beneath a canopy of vines with the sea shimmering in the distance. Bacchus, elegant and refined, lends itself to intimate dinners where Mediterranean classics are elevated with finesse and flair.

Cape Aspro, perched above the bay, brings the freshest ingredients in the relaxed alfresco setting. And for those with a taste for precision and artistry, 7 C's Sushi Bar is a hidden delight, where expertly rolled sushi is prepared in front of your eyes with the freshest ingredients.

From morning coffee to late-night cocktails, the resort's collection of bars and lounges offers inviting spaces to sip, savour, and simply enjoy the rhythm of island life.



PLAY, EXPLORE, UNWIND

Whether your days call for adventure or ease, COLUMBIA Beach Resort offers a wealth of experiences. Active travellers will find tennis, squash, padel, and nearby golf, while water lovers can sail, snorkel, or paddleboard across the bay's crystal-clear waters.

For families, the resort offers a warm welcome and thoughtful amenities, including children's clubs and a family-friendly pool where little ones can splash to their hearts' content. At the same time, adults can carve out moments of peace – whether lounging at the infinity pool, walking coastal trails, or enjoying an uninterrupted sunset.

A SPIRIT OF BELONGING

Since opening its doors, COLUMBIA Beach Resort has quietly set the standard for refined hospitality in Cyprus. As a proud member of Small Luxury Hotels of the World, it balances world-class service with genuine warmth and care. At the resort, luxury isn't loud – it's woven into the fabric of every detail, every interaction, and every view.

There's a certain feeling guests often describe after their stay – something beyond the décor, the cuisine, or the scenery. It's the sense of being truly welcomed, of having found a place where time slows and life feels just as it should be.



WHERE MEMORIES ARE MADE

In a world that moves too fast, COLUMBIA Beach Resort invites you to press pause. Whether it's a romantic escape, a wellness retreat, or a family gathering by the sea, this haven on the Cypriot coast offers more than a holiday. It offers space to breathe, to feel, and to truly live.



STEVEN KIZIS
Managing Director of
COLUMBIA Hospitality
Division

"At COLUMBIA Beach Resort we focus on experiences that blend refinement with relevance, where our people bring stories to life through care, empathy, and attention to detail. Here we form a bond with each of our Guests, and every return visit feels effortless, familiar, and deeply personal, like coming home to a place that genuinely cares."



**COLUMBIA
BEACH RESORT
WEBSITE**



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ready when you are

